



**April
2018**

Export Tonnage by Destination (Marketing Year)

World Destinations

| | Current Month April 2018 | | | Previous Year April 2017 | | | 2018/19 vs 2017/18 Current Month + / - |
|---|--------------------------|--------------|--------------|--------------------------|--------------|--------------|--|
| | InShell | Kernel | Month (KWE) | InShell | Kernel | Month (KWE) | |
| Asia Pacific | | | | | | | |
| Northeast Asia | | | | | | | |
| China (excluding SARs and Taiwan) | 37 | 64 | 90 | 46 | 51 | 83 | 9% |
| Hong Kong (SAR of China) | - | 0 | 0 | - | 1 | 1 | -79% |
| Japan | - | 56 | 56 | - | 83 | 83 | -33% |
| Taiwan | - | - | - | - | 1 | 1 | -100% |
| TOTAL Northeast Asia | 37 | 120 | 146 | 46 | 136 | 169 | -13% |
| Malaysia | - | - | - | - | - | - | - |
| Philippines | - | 2 | 2 | - | 2 | 2 | -10% |
| Singapore | - | 18 | 18 | - | - | - | - |
| Thailand | 51 | 109 | 145 | - | 96 | 96 | 51% |
| Viet Nam | 483 | - | 338 | - | 2 | 2 | 22386% |
| TOTAL Southeast Asia | 534 | 129 | 503 | - | 100 | 100 | 404% |
| India | 2,561 | - | 1,793 | 2,247 | 717 | 2,290 | -22% |
| Pakistan | - | - | - | 43 | 18 | 48 | -100% |
| TOTAL South/Central Asia | 2,561 | - | 1,793 | 2,290 | 736 | 2,339 | -23% |
| Fiji | - | 2 | 2 | - | 1 | 1 | 87% |
| New Zealand | 17 | 67 | 79 | - | 55 | 55 | 43% |
| Papua New Guinea | 0 | 0 | 0 | 0 | 0 | 0 | 0% |
| TOTAL Australasia/Oceania | 17 | 69 | 81 | 0 | 56 | 56 | 44% |
| TOTAL Asia Pacific | 3,149 | 319 | 2,523 | 2,336 | 1,028 | 2,663 | -5% |
| Denmark | - | 51 | 51 | - | - | - | - |
| France | - | 40 | 40 | - | 22 | 22 | 82% |
| Germany | - | 110 | 110 | - | 208 | 208 | -47% |
| Italy | - | - | - | - | 137 | 137 | -100% |
| Netherlands | - | 72 | 72 | - | 52 | 52 | 37% |
| Spain | 275 | 16 | 208 | - | 300 | 300 | -30% |
| Sweden | - | 20 | 20 | - | 20 | 20 | 0% |
| Switzerland | - | 36 | 36 | - | 18 | 18 | 100% |
| United Kingdom | - | 53 | 53 | - | - | - | - |
| TOTAL Western Europe | 275 | 398 | 590 | - | 758 | 758 | -22% |
| Poland | 43 | 66 | 96 | - | 55 | 55 | 76% |
| TOTAL Central & Eastern Europe | 43 | 66 | 96 | - | 55 | 55 | 76% |
| TOTAL Europe | 318 | 464 | 687 | - | 812 | 812 | -15% |
| Afghanistan | - | 109 | 109 | - | - | - | - |
| Lebanon | - | - | - | - | - | - | - |
| Qatar | - | 73 | 73 | - | - | - | - |
| Saudi Arabia | - | 126 | 126 | - | 109 | 109 | 15% |
| Turkey | - | 104 | 104 | - | 55 | 55 | 91% |
| United Arab Emirates | 43 | 250 | 281 | 65 | 179 | 225 | 25% |
| TOTAL Middle East | 43 | 663 | 693 | 65 | 343 | 389 | 78% |
| Libya | - | - | - | - | 54 | 54 | -100% |
| TOTAL North Africa | - | - | - | - | 54 | 54 | -100% |
| South Africa | - | - | - | - | 18 | 18 | -100% |
| TOTAL Sub-Saharan Africa | - | - | - | - | 18 | 18 | -100% |
| TOTAL Middle East & Africa | 43 | 663 | 693 | 65 | 415 | 460 | 51% |
| United States of America | - | 245 | 245 | - | 107 | 107 | 130% |
| TOTAL United States | - | 245 | 245 | - | 107 | 107 | 130% |
| TOTAL Americas | - | 245 | 245 | - | 107 | 107 | 130% |
| TOTAL | 3,510 | 1,690 | 4,148 | 2,401 | 2,362 | 4,042 | 2.61% |

| | March 1st - April 30th 2018 | | | March 1st - April 30th 2017 | | | 2018/19 vs 2017/18 YTD + / - |
|---|-----------------------------|--------------|--------------|-----------------------------|--------------|--------------|------------------------------|
| | Inshell | Kernel | YTD (KWE) | Inshell | Kernel | YTD (KWE) | |
| Asia Pacific | | | | | | | |
| Northeast Asia | | | | | | | |
| China (excluding SARs and Taiwan) | 37 | 65 | 91 | 46 | 69 | 101 | -11% |
| Hong Kong (SAR of China) | - | 0 | 0 | - | 1 | 1 | -81% |
| Japan | - | 72 | 72 | - | 118 | 118 | -39% |
| Taiwan | - | 0 | 0 | - | 1 | 1 | -79% |
| TOTAL Northeast Asia | 37 | 137 | 163 | 46 | 190 | 222 | -27% |
| Malaysia | - | 18 | 18 | - | - | - | - |
| Philippines | - | 2 | 2 | - | 7 | 7 | -71% |
| Singapore | - | 18 | 18 | - | - | - | - |
| Thailand | 51 | 203 | 239 | - | 216 | 216 | 11% |
| Viet Nam | 579 | - | 405 | - | 70 | 70 | 483% |
| TOTAL Southeast Asia | 630 | 241 | 683 | - | 292 | 292 | 134% |
| India | 3,168 | - | 2,218 | 2,791 | 1,016 | 2,969 | -25% |
| Pakistan | - | - | - | 43 | 18 | 48 | -100% |
| TOTAL South/Central Asia | 3,168 | - | 2,218 | 2,834 | 1,034 | 3,018 | -27% |
| Fiji | - | 2 | 2 | - | 1 | 1 | 87% |
| New Zealand | 19 | 111 | 124 | - | 135 | 135 | -8% |
| Papua New Guinea | 0 | 0 | 0 | 0 | 0 | 0 | -50% |
| TOTAL Australasia/Oceania | 19 | 114 | 127 | 0 | 137 | 137 | -7% |
| TOTAL Asia Pacific | 3,854 | 492 | 3,190 | 2,880 | 1,652 | 3,668 | -13% |
| Denmark | - | 51 | 51 | - | - | - | - |
| France | - | 40 | 40 | - | 22 | 22 | 82% |
| Germany | 37 | 146 | 172 | - | 305 | 305 | -43% |
| Italy | - | - | - | - | 196 | 196 | -100% |
| Netherlands | - | 107 | 107 | - | 91 | 91 | 18% |
| Spain | 285 | 16 | 216 | - | 456 | 456 | -53% |
| Sweden | - | 20 | 20 | - | 77 | 77 | -74% |
| Switzerland | - | 109 | 109 | - | 36 | 36 | 200% |
| United Kingdom | 40 | 87 | 115 | - | 36 | 36 | 216% |
| TOTAL Western Europe | 362 | 577 | 831 | - | 1,219 | 1,219 | -32% |
| Poland | 43 | 139 | 169 | - | 73 | 73 | 132% |
| TOTAL Central & Eastern Europe | 43 | 139 | 169 | - | 73 | 73 | 132% |
| TOTAL Europe | 405 | 716 | 1,000 | - | 1,292 | 1,292 | -23% |
| Afghanistan | - | 109 | 109 | - | - | - | - |
| Lebanon | - | 18 | 18 | - | - | - | - |
| Qatar | - | 146 | 146 | - | - | - | - |
| Saudi Arabia | - | 126 | 126 | - | 109 | 109 | 15% |
| Turkey | - | 104 | 104 | - | 55 | 55 | 91% |
| United Arab Emirates | 65 | 397 | 442 | 65 | 179 | 225 | 97% |
| TOTAL Middle East | 65 | 900 | 946 | 65 | 343 | 389 | 143% |
| Libya | - | - | - | - | 54 | 54 | -100% |
| TOTAL North Africa | - | - | - | - | 54 | 54 | -100% |
| South Africa | - | - | - | - | 18 | 18 | -100% |
| TOTAL Sub-Saharan Africa | - | - | - | - | 18 | 18 | -100% |
| TOTAL Middle East & Africa | 65 | 900 | 946 | 65 | 415 | 460 | 105% |
| United States of America | - | 391 | 391 | - | 169 | 169 | 132% |
| TOTAL United States | - | 391 | 391 | - | 169 | 169 | 132% |
| TOTAL Americas | - | 391 | 391 | - | 169 | 169 | 265% |
| TOTAL | 4,324 | 2,499 | 5,526 | 2,945 | 3,528 | 5,590 | -1.14% |

Position Reports are calculated on a marketing year basis (March - February). Totals are reported on Kernel Weight Equivalent - where InShell product is converted by 9% to kernel weight. All reports are in Metric Tonnes (MT). InShell product is almond that has had hull removed, but not shell. Kernel product has had both hull and shell removed.



Export Sales Monthly Totals (Marketing Year)

| KWE Shipments | % Change | | | | | | | | | | | | | |
|-----------------|-------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--------------|
| | From Prev | 2018 | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 |
| March | -11% | 1,378 | 1,547 | 1,666 | 3,626 | 3,172 | 2,163 | 1,835 | 825 | 915 | 2,131 | 656 | 696 | 696 |
| April | 3% | 4,148 | 4,042 | 3,366 | 3,878 | 4,821 | 2,478 | 2,739 | 1,547 | 1,648 | 3,529 | 1,243 | 1,184 | 1,082 |
| May | 0% | 7,341 | 7,312 | 6,797 | 7,589 | 7,514 | 4,009 | 4,486 | 2,130 | 2,225 | 4,888 | 2,088 | 1,861 | 1,104 |
| June | - | - | 7,481 | 8,562 | 9,765 | 7,370 | 5,227 | 3,630 | 2,627 | 1,709 | 3,369 | 1,878 | 1,546 | 1,042 |
| July | - | - | 9,451 | 9,273 | 10,308 | 7,537 | 7,093 | 3,786 | 4,018 | 2,512 | 4,107 | 2,623 | 1,403 | 944 |
| August | - | - | 10,263 | 7,114 | 8,456 | 6,242 | 6,254 | 3,397 | 5,030 | 3,719 | 2,938 | 3,053 | 1,867 | 559 |
| September | - | - | 5,269 | 6,214 | 5,961 | 3,798 | 6,995 | 3,105 | 4,323 | 1,687 | 1,078 | 952 | 1,210 | 201 |
| October | - | - | 3,463 | 6,056 | 4,080 | 2,990 | 4,500 | 3,173 | 1,516 | 2,014 | 556 | 647 | 1,148 | 113 |
| November | - | - | 1,921 | 3,553 | 2,658 | 1,505 | 2,857 | 2,076 | 411 | 1,490 | 365 | 536 | 587 | 78 |
| December | - | - | 1,731 | 2,599 | 1,473 | 2,100 | 2,877 | 940 | 550 | 1,978 | 539 | 621 | 339 | 117 |
| January | - | - | 1,056 | 2,106 | 923 | 1,340 | 1,928 | 814 | 796 | 723 | 149 | 306 | 275 | 65 |
| February | - | - | 806 | 1,658 | 590 | 1,362 | 2,406 | 1,065 | 710 | 695 | 483 | 799 | 498 | 4 |
| Total MT | -76% | 12,867 | 54,343 | 58,964 | 59,307 | 49,751 | 48,788 | 31,047 | 24,483 | 21,315 | 24,132 | 15,402 | 12,614 | 6,006 |

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