



Almond Board of Australia Annual General Meeting 2016





Annual General Meeting 2016

Neale Bennett, Chair



Annual General Meeting 2016



AGENDA

- 1. Welcome**
- 2. Apologies**
- 3. Minutes of AGM held 28th October 2015**
- 4. Reports**
 - 4.1 Chairman's Report
 - 4.2 CEO's Report
 - 4.3 Presentation of Financial Statements and Reports as of 30 June 2016
- 5. General Business**
 - 5.1 ABA Board - Elections and Appointments
 - 5.2 Appointment of Auditor
- 6. Other Business**
- 7. Meeting Close**

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2. Apologies

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3. Minutes

AGM held 28th October 2015

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3. Minutes

Motion

That the following be moved as an Ordinary Resolution by a Grower Member:

“That the minutes of the Annual General Meeting of the Almond Board of Australia held 28th October 2015 be accepted as a true and accurate record.”

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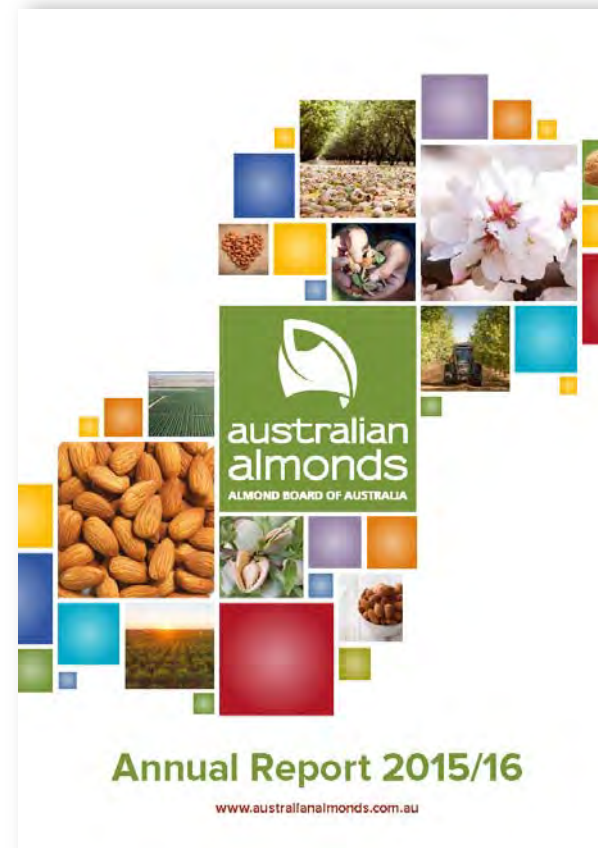
4. Annual Report

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4.1 Chairman's Report

Neale Bennett



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ABA Board of Directors 2015/16



Grower Directors

- Neale Bennett
- Peter Cavallaro
- Denis Dinicola
- John Maragozidis
- Tim Orr
- Brendan Sidhu

Marketing Directors

- Grant Birrell
- Damien Houlahan
- Laurence Van Driel
- Brenton Woolston

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ABA's Role

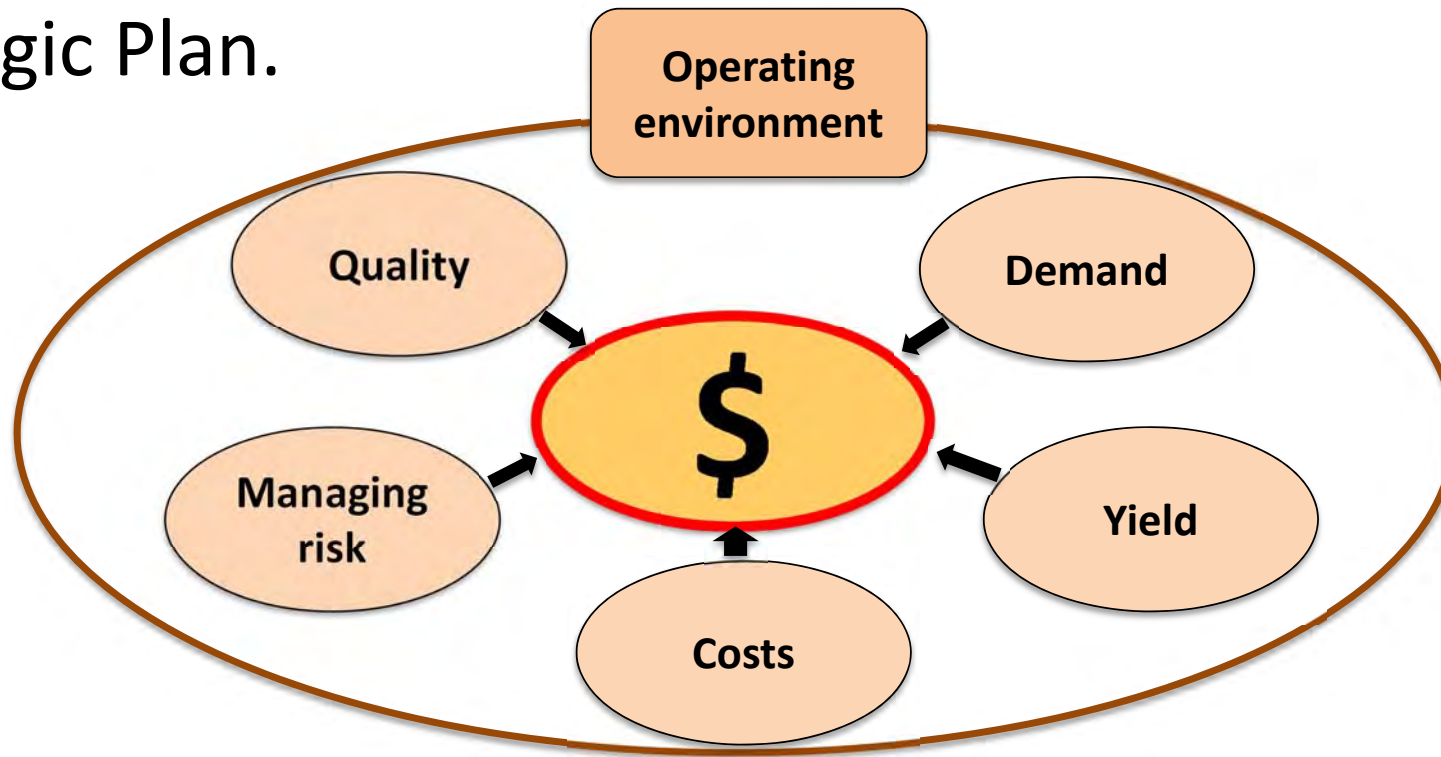
As the Australian almond industry's peak body, the ABA:

- Facilitates further growth of the industry.
- Seeks to maximise its profitability and sustainability.

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The Almond Board of Australia is charged with guiding the development of the industry through implementing our Strategic Plan.



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2015/16 Initiatives

Relocation of ABA head office to Loxton Research Centre revamped complex.



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2015/16 Initiatives

Purchase agreement signed for 60 Ha almond experimental farm in Loxton.



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2015/16 Initiatives

\$10 million joint State / Commonwealth funding for additional almond researchers in SA and Victorian Agriculture Departments.





Thank you to:

- ABA members
- Board Directors
- Committee Members
- Researchers
- SA and Vic Departmental staff
- Support Organisations
- Sponsors



Thank you to:

Robert (Tim) Orr

Grower Director – Sunraysia
2010-2016





Thank you to ABA staff



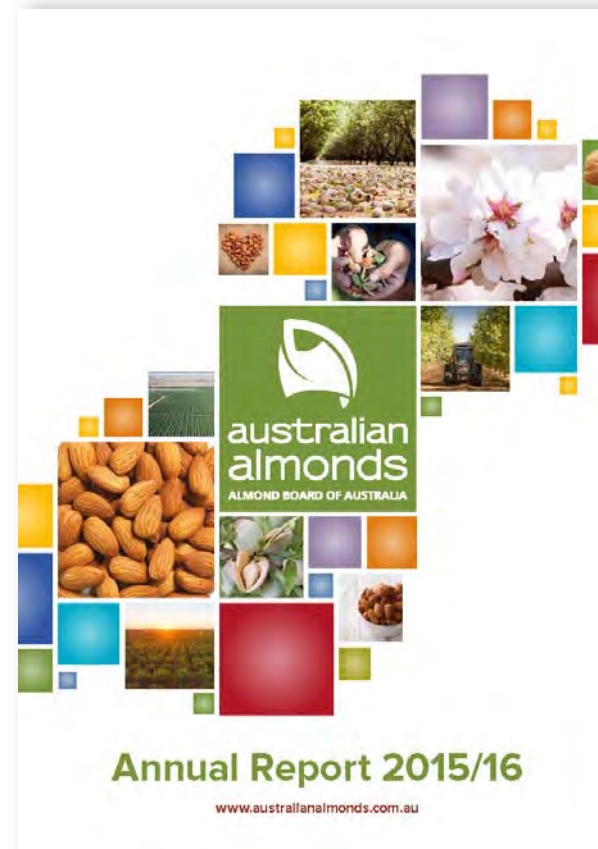
Despite the industry growing threefold since 2007, the ABA has the same staff numbers as then. This is due to their experience, skills and commitment to the industry.

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4.1 CEO's Report

Ross Skinner



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ABA Annual Report 2016

- Industry Snapshot
- ABA Activities Undertaken
- ABA Financials – Shannon Harkins

Joseph Ebbage will present on Market Development Program during the Conference

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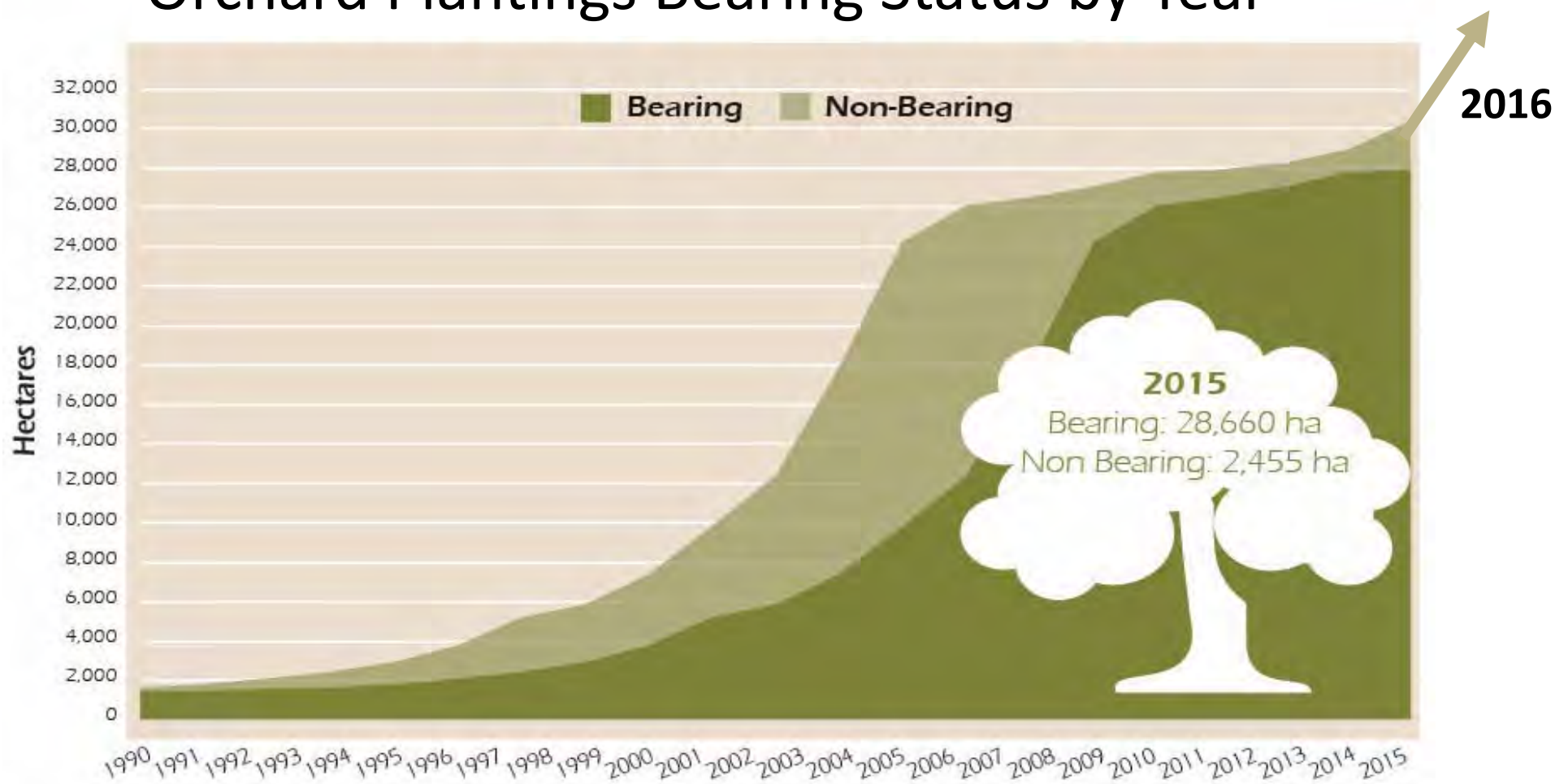
2015/16 Financial Year Snapshot

- There are **200** almond producers.
- The current orchard area is **31,000 Ha's**.
- Production in 2016 was **80,140 metric tonnes** of kernel weight.
- The industry's farm gate value in 2015 was just shy of **\$1 billion**.
- **Further major plantings** are underway that may increase the orchard area by 15,000 Ha's.
- Interest from **Australian / overseas investors** is continuing.

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Orchard Plantings Bearing Status by Year

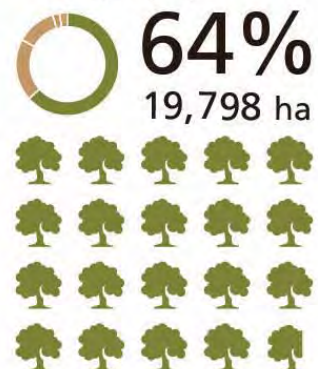


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Orchard Plantings by Region – 2015 Data



1. Sunraysia (VIC)



3. Riverina (NSW)



2. Riverland (SA)



4. Swan Region (WA)



5. Adelaide Plains (SA)

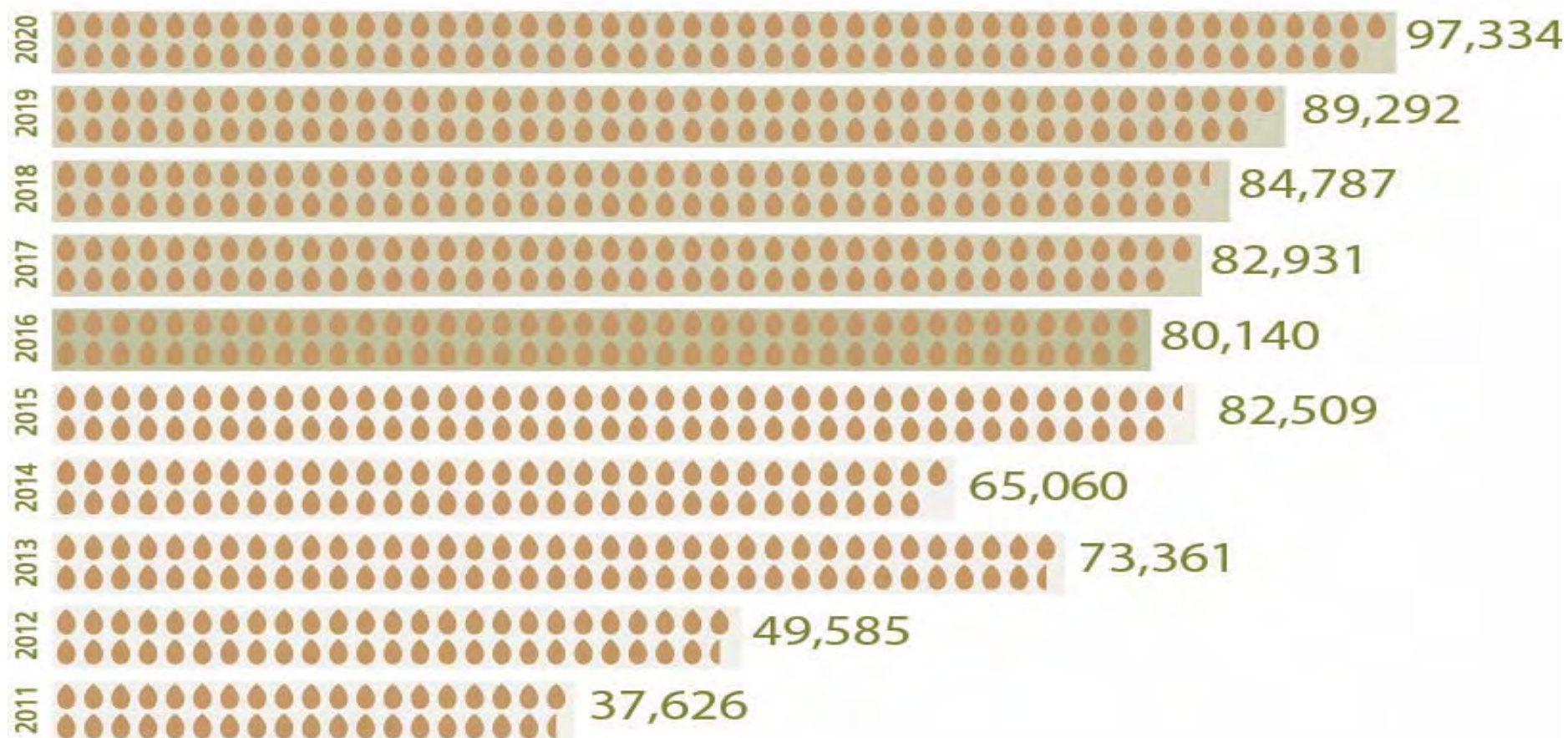


 = 1,000 ha

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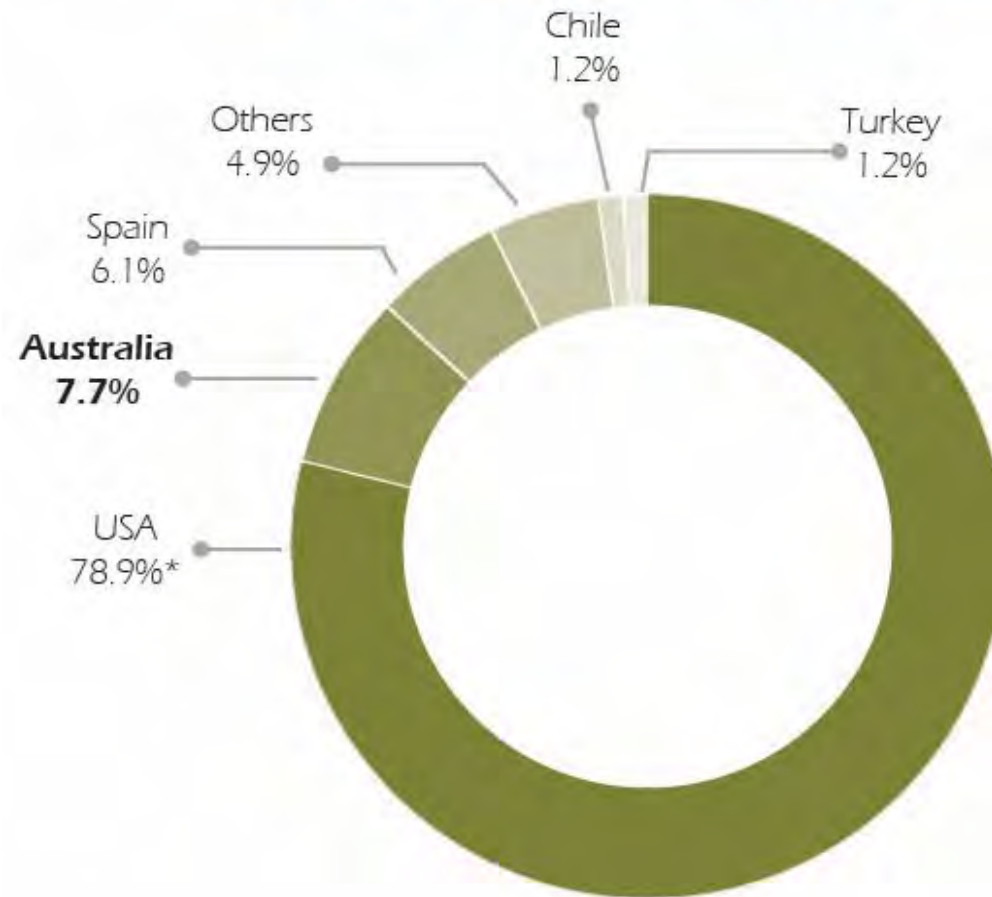
Almond Production – Past, Present and Future



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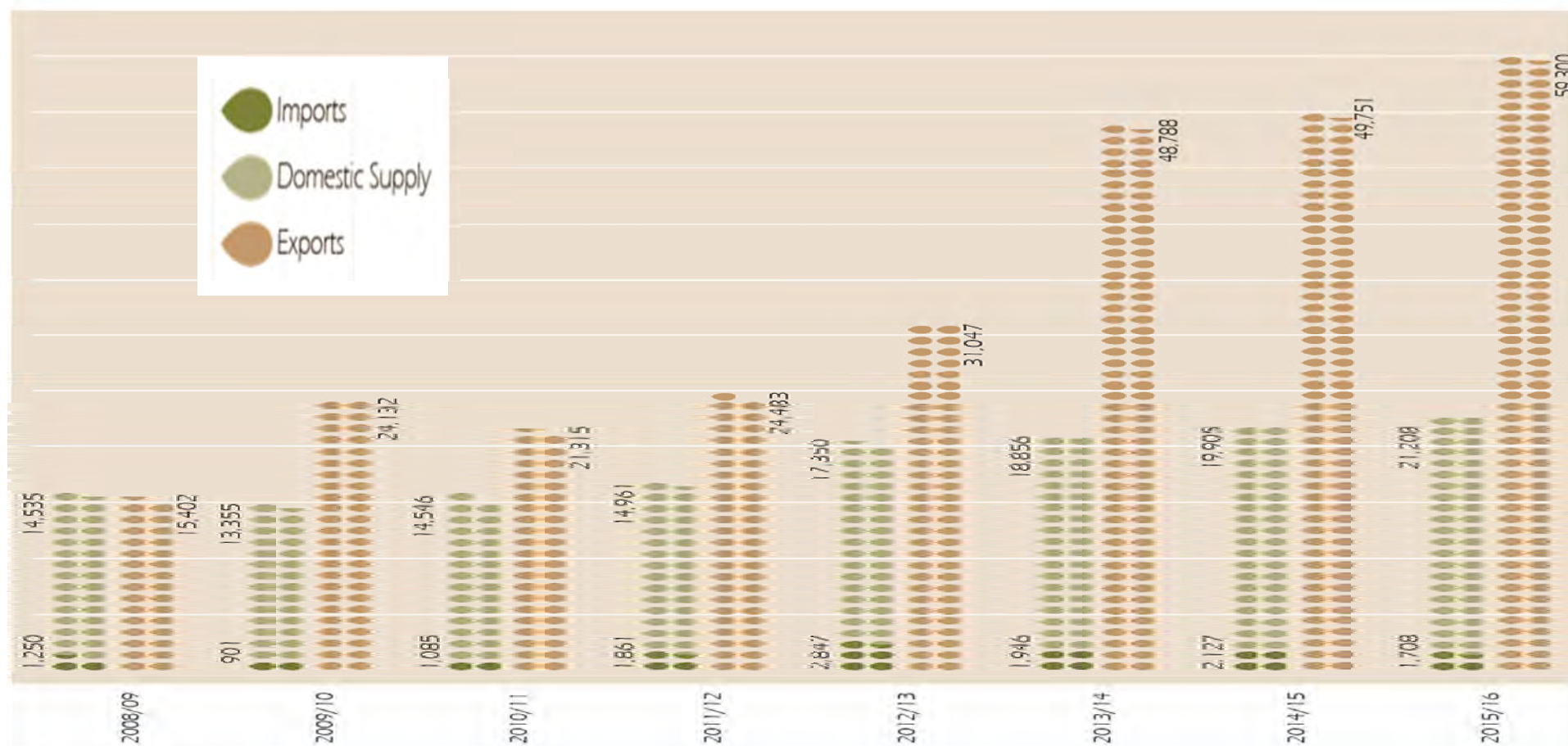
World Production



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Australian Domestic and Export Supply – MY.



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ABA's Market Development Committee – 2015/16

The Committee oversees the activities funded with the \$20 per tonne voluntary marketing levy.

Committee Membership:

- Brendan Sidhu - Chair
- Grant Birrell – Nut Producers Australia
- Damien Houlahan - Olam
- Tim Jackson - Almondco
- Adrian Lees – Bright Light Almonds
- Laurence Van Driel – Select Harvests

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Free Trade Agreements prove their worth.



Korea 8% Tariff
2015 Sales + 1,103%



Japan 2.4% Tariff
2015 Sales + 416%



China 10% Tariff
Now 6%

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Free Trade Agreements prove their worth.



The Australian Indian Free Trade Agreement has stalled.

India remains our largest export destination in terms of tonnage and value.



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Export Sales 2015/16



Record financial year export tonnage of 55,000 tonnes and value of \$616 million achieved.



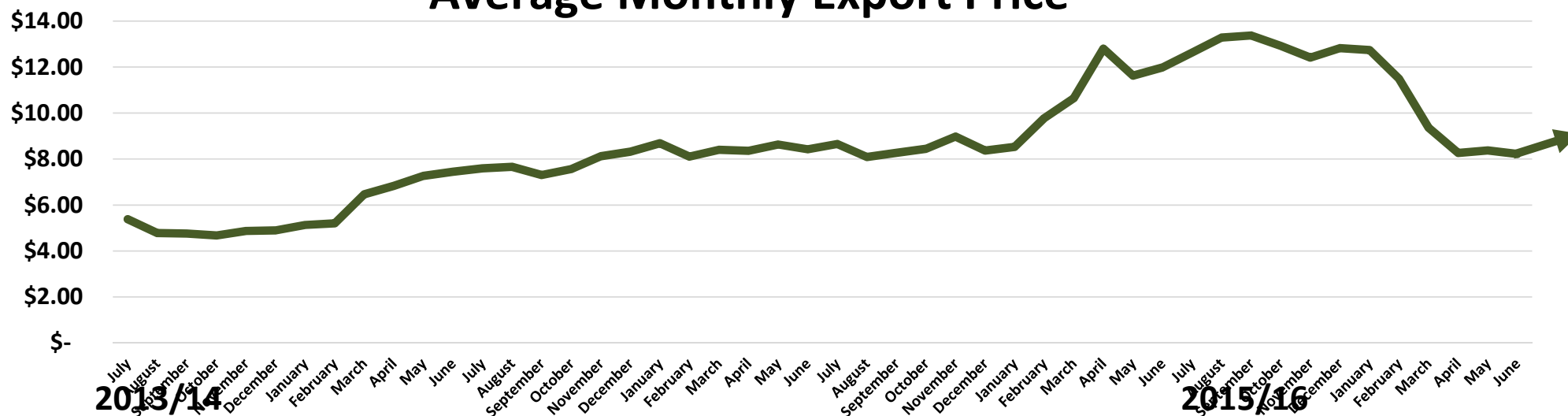
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Global Market 2015/16

The global price for almonds is now improving after freefalling from the record levels reached in September 2015 - \$13.28. The lower prices have stimulated demand and the US has had record shipments.

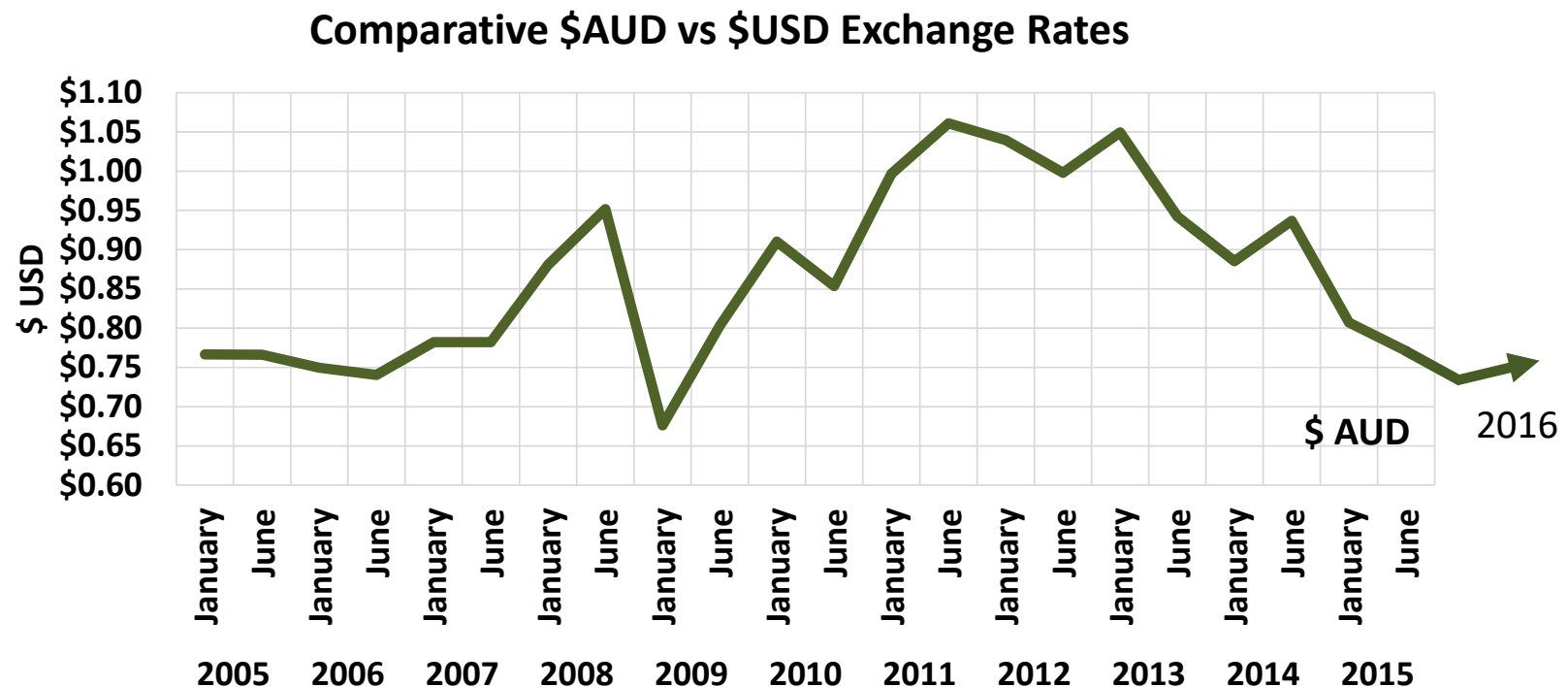
Average Monthly Export Price



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With California being the major global producer the relative foreign exchange between the A\$ and US\$ is a major influence on our returns.



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Other 2015/16 Positives

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2015/16 Positives

University of Adelaide new varieties released.



PLANT BREEDING **Maxima** (Almond 3/1bT31)

Origin: seedling derived from the cross "Nonpareil" x "Lauranne" made in 1997 at Waite Campus

Pomological traits

Tree vigour: very vigorous.
Foliage density: medium high.
Growth habit: spreading.
Branching density: medium high.
Nut location: spurs and one year old wood.
Flowering time: medium, full bloom 4 days later than Nonpareil.
S compatibility genotype: S3S8.
Pollination: Cross-pollination needed.
Pollinators: Nonpareil, Carmel, 1bT32, Monterey.
Flowering density: high.
Length of flowering: medium, approx. 3 weeks.
Bearing precocity: precocious.
Cropping capacity: high.
Cropping regularity: good. No alternate bearing.
Bacterial spot tolerance: very good.
Harvest season: early mid.
Harvest ease: good.
Husking ease: good. Hull is easily separated from shell.

Commercial traits

Nut shape: cordate.
Kernel size: large (2.05 g).
Crackout percentage: 26.1%.
Shell texture: semihard.
Double kernels: no doubles.
Kernel appearance: attractive, skin colour light and bright.
Kernel composition: oil: 62.4%; oleic acid: 59.9%; Vitamin E: 14.9 mg/100g.

Global assessment



PLANT BREEDING **Rhea** (Almond 7/R53T45)



R53T45



R12T17

PLANT BREEDING **Mira** (Almond 5/R12T17)



1bT32

PLANT BREEDING **Capella** (Almond2/1bT32)

Origin: seedling derived from the cross "Nonpareil" x "Lauranne" made in 1997 at Waite Campus.

Pomological traits

Tree vigour: very vigorous.
Foliage density: medium.
Growth habit: slightly open.
Branching density: medium high.
Nut location: spurs and one year old wood.
Flowering time: medium, full bloom 2 days later than Nonpareil.
S compatibility genotype: S7S7.
Pollination: self-fertile variety. Cross pollination unnecessary. Good level of autogamy.
Pollinators: to promote cross-pollination could be combined with Carmel, Nonpareil, Marcona etc.
Flowering density: high.
Length of flowering: long, approx. 4 weeks.
Bearing precocity: precocious.
Cropping capacity: very high.
Cropping regularity: good. No alternate bearing.
Bacterial spot tolerance: very good.
Harvest season: early mid.
Harvest ease: good.
Husking ease: good. Hull is easily separated from shell.

Commercial traits

Nut shape: ovate.
Kernel size: large (1.48 g).
Crackout percentage: 23.1%.
Shell texture: hard.
Double kernels: no doubles.
Kernel appearance: similar appearance to Marcona. Very sweet.
Kernel composition: oil: 53.0%; oleic acid: 67%; Vitamin E: 10.6 mg/100g.

Global assessment

Potential for Spanish market.

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2015/16 Positives

Two million buds were produced and sold to nurseries from the ABA budwood sites at Monash and Colbinabbin. A third site is being prepared at Loxton Research Centre.



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2015/16 Positives

Tissue culture facility linked to Agromillora (Spain) produces 280,000 Garnem rootstock in 2015/16.

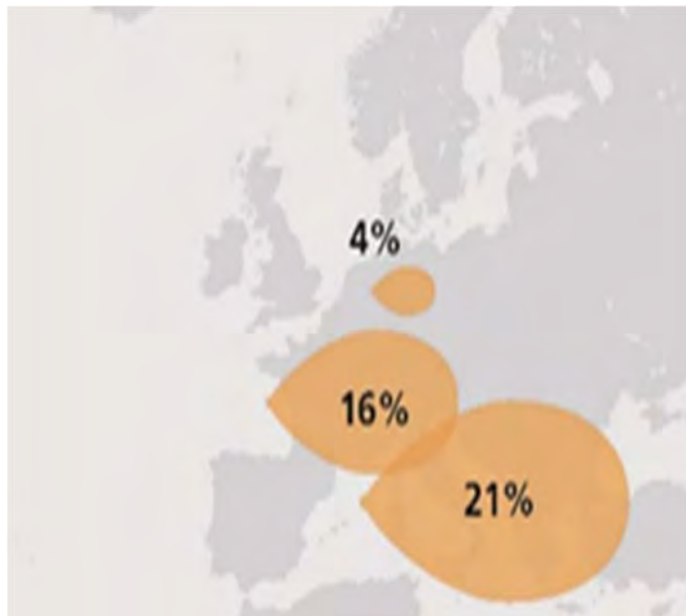


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2015/16 Positives

Potential MRL issue on Fosetyl-AI averted allowing exports to EU to continue.



41% of Australian almond exports went to Europe in 2015/16 marketing year.

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2015/16 Positives

Aflatoxin issues from 2014 led to a fourfold increase in testing in the EU upon arrival and caused delays to port clearance. ABA submission via Australian government succeeded in having Australian almonds removed from the EU's Emerging Risk List after a year of increased cost and inconvenience.



Aflotoxin is produced from certain moulds.

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2015/16 and Future Challenges

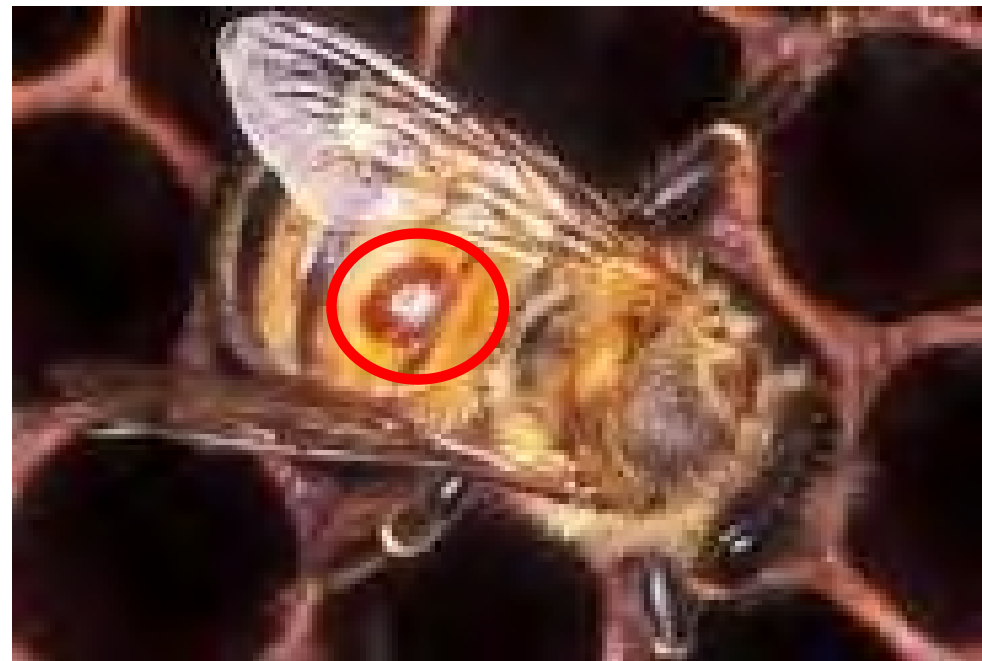
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Challenges

Biosecurity incursions:

- Varroa Mite.
- Khapra Beetle.



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Challenges

Modern Horticulture Award & Backpacker Tax.



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Challenges

Water Delivery Surety

The almond industry water requirement will increase 200,000 megalitres to 600,000 megalitres in future.

The Barmah Choke may cause issues with delivery.



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Challenges

Hive availability and cost.

With the increased price of honey some beekeepers are preferring not to move hives south away from floral resources to pollinate almond orchards.

ABA is forming a Pollination sub committee to develop and implement a strategy to provide pollination security to the industry.

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Challenges

National Residue Survey

First failures in Maximum Residue Limit testing by the Commonwealth Dep't of Agriculture.



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Challenges

Insect Damage



Carob moth



Carpophilus beetle

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Challenges

Changes to HIA funding model and new processes brought funding uncertainty to resource the implementation of the industry's strategic plan.

We are currently working with HIA on mechanisms to provide additional funding to the R&D program particularly in the areas of longer term strategic importance such as market development and advanced production systems.

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Challenges

ABA projects that have concluded:

1. Australian almond industry communications (Approved)
2. Almond industry statistics (Approved)
3. Australian almond industry conferences
4. Australian almond industry - liaison & extension project
5. Evaluation of potential rootstocks for almond production
6. Research & education of health professionals
7. Developing export markets for Australian almonds
8. Almond international networking

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ABA Staff

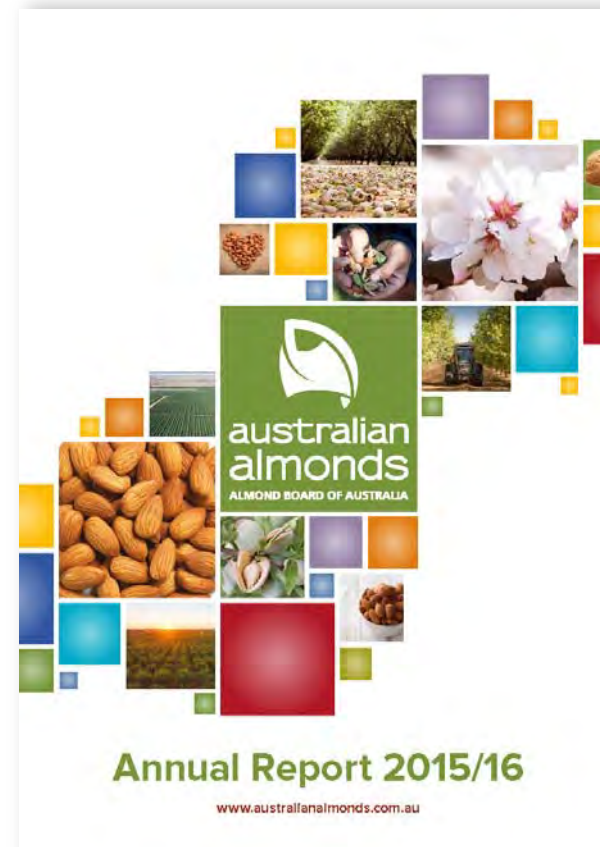


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4. Finance Report

Shannon Harkins



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Presentation of the Financial Statements and Reports as at 30 June 2016

4.1 Income Statement

4.2 Income Chart

4.3 Expenditure Chart

4.4 Balance Sheet

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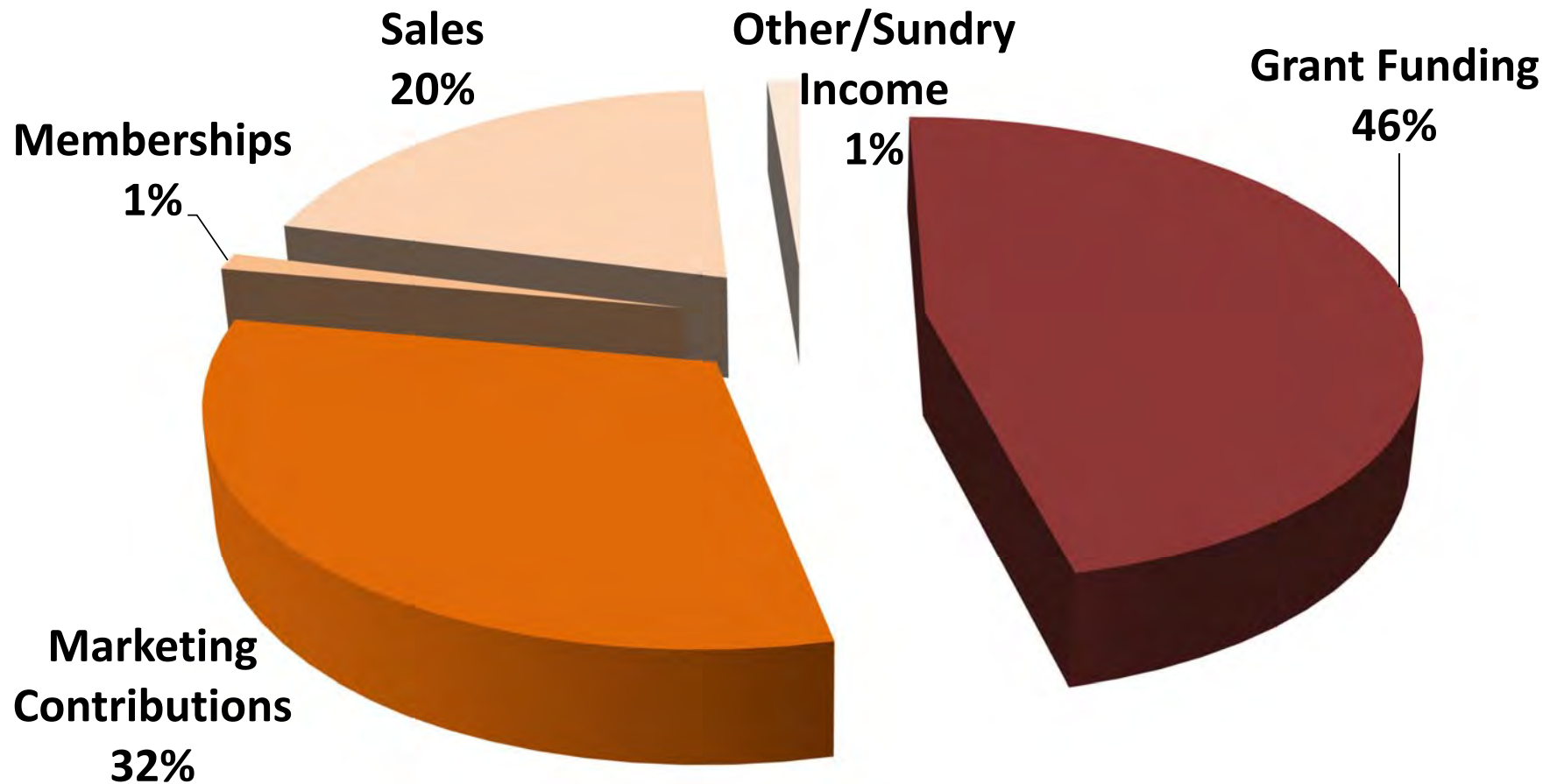
Financial Report – Income Statement

	2016 \$	2015 \$	Variance %
Revenue	4,587,748	4,299,876	6.3%
Expenses	2,932,979	2,941,791	-0.3%
Surplus / (Deficit)	1,654,769	1,358,087	17.9%

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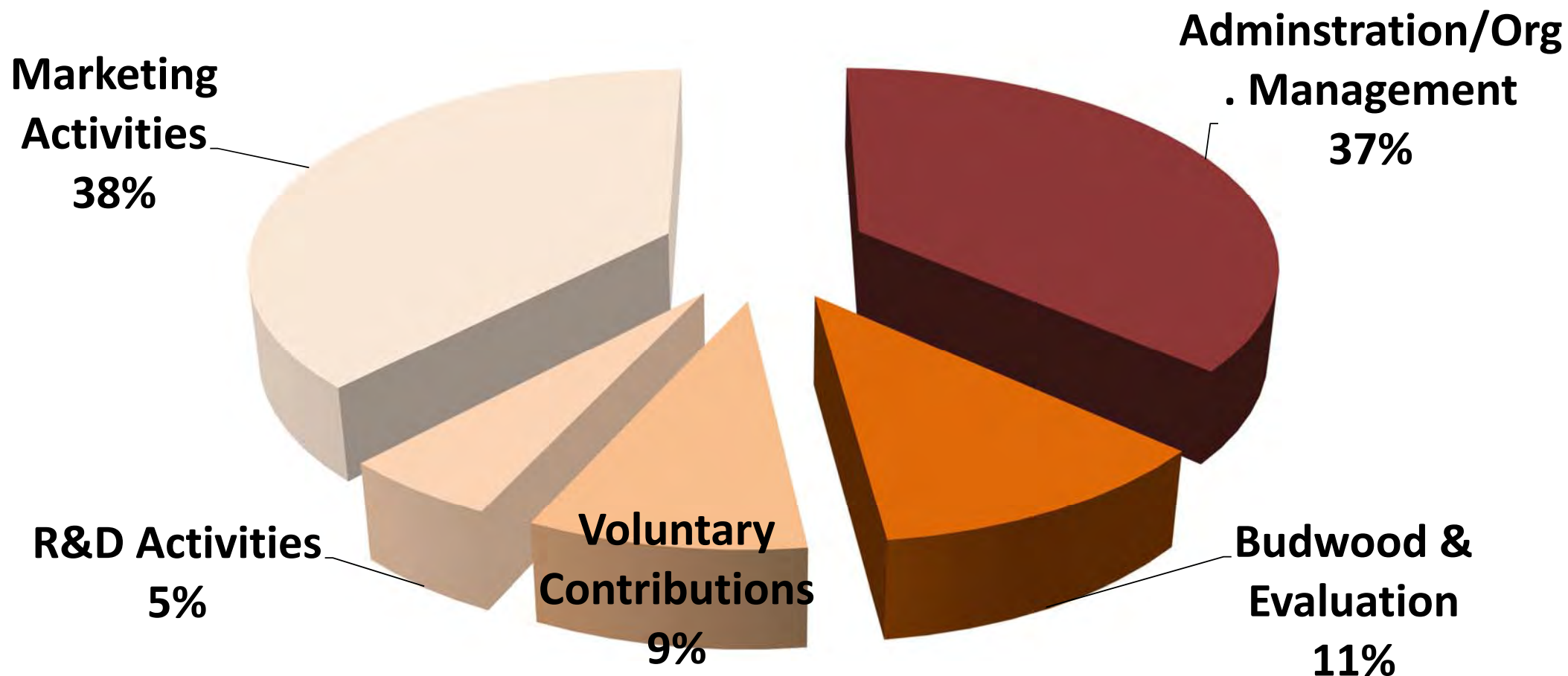
Financial Report – Income Chart



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Financial Report – Expenditure Chart



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Financial Report – Balance Sheet

	2016 \$	2015 \$	Variance %
Assets	5,975,479	3,920,214	34.4%
Liabilities	838,404	437,908	47.8%
Equity	5,137,075	3,482,306	32.2%

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Motion

That the following be moved as an Ordinary Resolution by a Grower Member:

***“The reports of the Annual General Meeting of the
Almond Board of Australia held
Wednesday, 8th November 2016 be adopted.”***

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Election & Appointments

In accordance with the ABA's Constitution, the following Board positions have been declared vacant.

Two nominations were received to fill the two vacant Grower Director positions on the ABA Board:

- **Grower Representative of the Riverland Region nominee:**
Brendan Sidhu, and
- **Grower Representative of the Sunraysia Region nominee:**
Darren Minter

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Election & Appointments

Two nominations were received to fill the two vacant Marketer Director positions on the ABA Board:

- **Marketer Director nominee:**
Grant Birrell, and
- **Marketer Director nominee:**
Laurence Van Driel

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Election Result

I therefore declare duly elected for a period of two years, effective from the Annual General Meeting Date of 9th, October 2016.

- Brendan Sidhu & Darren Minter as Grower Directors
- Grant Birrell & Laurence Van Driel as Marketer Directors

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ABA Board of Directors 2016/17



Grower Directors

- **Neale Bennett**
- **Peter Cavallaro**
- **Denis Dinicola**
- **John Maragozidis**
- **Darren Minter**
- **Brendan Sidhu**

Marketing Directors

- **Grant Birrell**
- **Damien Houlahan**
- **Laurence Van Driel**
- **Brenton Woolston**

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Appointment of Auditor

That the following be moved as an Ordinary Resolution
by a Grower Member:

***“That Crowe Horwath Murray Darling be re-appointed
as auditor for the Almond Board of Australia for
the 2015/16 financial year”***

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6. Other Business

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Take Home Messages

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Take Home Messages

We can't take quality for granted. Insect and chemical use breaches are a major concern.



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Take Home Messages

Water supply and delivery cost will determine where future almond industry development occurs.

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Take Home Messages

The industry benefits the communities in Sunraysia, the Riverland and Riverina and the water market means there will be winners and losers in future as water moves to the most profitable industries.

We need to be competitive against not only Californian almonds but also other Australian horticultural crops to survive.

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7. Meeting Closed





Thank you

