

# POSITION REPORT

December  
2022

## Shipping Tonnage by Destination (Marketing Year)

World Destinations	Current Month			December 2022			Previous Year			December 2021			2022/23 vs 2021/22 Current Month +/-
	InShell	Kernel	Month (KWE)	InShell	Kernel	Month (KWE)	InShell	Kernel	Month (KWE)	InShell	Kernel	Month (KWE)	
<b>Asia Pacific</b>													
<b>Northeast Asia</b>													
China (excludes SARs and Taiwan)	2,349	689	2,333	1,859	801	2,103							11%
Hong Kong (SAR of China)	-	0	0	-	0	0							-93%
Japan	-	12	12	-	-	-							
Korea, Republic of (South)	-	-	-	-	-	-							
<b>TOTAL Northeast Asia</b>	<b>2,349</b>	<b>701</b>	<b>2,345</b>	<b>1,859</b>	<b>802</b>	<b>2,103</b>							<b>11%</b>
Brunei Darussalam	-	-	-	-	0	0							-100%
Indonesia	-	20	20	-	77	77							-74%
Malaysia	-	-	-	-	-	-							
Philippines	-	13	13	-	0	0							5305%
Singapore	-	33	33	-	0	0							7573%
Thailand	-	130	130	-	144	144							-10%
Vietnam	-	1,223	1,223	-	963	963							27%
<b>TOTAL Southeast Asia</b>	<b>-</b>	<b>1,419</b>	<b>1,419</b>	<b>-</b>	<b>1,185</b>	<b>1,185</b>							<b>20%</b>
India	1,475	-	1,032	131	-	91							1029%
Pakistan	-	-	-	-	-	-							
Sri Lanka	-	-	-	-	-	-							
<b>TOTAL South/Central Asia</b>	<b>1,475</b>	<b>-</b>	<b>1,032</b>	<b>131</b>	<b>-</b>	<b>91</b>							<b>1029%</b>
Australia (Domestic Sales)	-	1,896	1,896	1	1,960	1,961							-3%
Cook Islands	-	-	-	-	-	-							
Fiji	-	-	-	-	-	-							
Nauru	-	-	-	-	0	0							-100%
New Zealand	2	107	109	-	216	216							-50%
Papua New Guinea	-	0	0	-	0	0							-75%
Vanuatu	-	-	-	-	-	-							
<b>TOTAL Australasia/Oceania</b>	<b>2</b>	<b>2,002</b>	<b>2,004</b>	<b>1</b>	<b>2,176</b>	<b>2,177</b>							<b>-8%</b>
<b>TOTAL Asia Pacific</b>	<b>3,826</b>	<b>4,122</b>	<b>6,800</b>	<b>1,991</b>	<b>4,163</b>	<b>5,557</b>							<b>22%</b>
<b>Western Europe</b>													
Belgium	-	-	-	-	-	-							
Denmark (includes Greenland and Fa)	-	-	-	-	144	144							-100%
France (includes Andorra and Monaco)	-	141	141	-	220	220							-36%
Germany	-	318	318	-	311	311							2%
Greece	-	-	-	-	-	-							
Italy (includes Holy See and San Mari)	-	-	-	-	-	-							
Netherlands	-	439	439	-	249	249							76%
New Caledonia	0	-	0	-	-	-							-43%
Spain	-	612	612	-	844	844							-27%
Sweden	-	18	18	-	18	18							0%
Switzerland (includes Liechtenstein)	-	-	-	-	-	-							
United Kingdom, Channel Islands and	-	-	-	-	-	-							
<b>TOTAL Western Europe</b>	<b>0</b>	<b>1,528</b>	<b>1,528</b>	<b>-</b>	<b>1,788</b>	<b>1,788</b>							<b>-15%</b>
<b>Central &amp; Eastern Europe</b>													
Bulgaria	-	-	-	-	-	-							
Croatia	-	-	-	-	-	-							
Lithuania	-	-	-	-	-	-							
Poland	-	-	-	-	36	36							-100%
Romania	-	-	-	-	-	-							
<b>TOTAL Central &amp; Eastern Europe</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>36</b>	<b>36</b>							<b>-100%</b>
<b>TOTAL Europe</b>	<b>0</b>	<b>1,528</b>	<b>1,528</b>	<b>-</b>	<b>1,824</b>	<b>1,824</b>							<b>-16%</b>
<b>Middle East</b>													
Jordan	-	-	-	-	17	17							-100%
Kuwait	-	-	-	0	-	0							-100%
Lebanon	-	50	50	-	18	18							174%
Qatar	-	91	91	-	-	-							
Saudi Arabia	-	39	39	-	-	-							
Turkiye	39	1,010	1,038	-	100	100							940%
United Arab Emirates	0	380	380	-	55	55							595%
<b>TOTAL Middle East</b>	<b>39</b>	<b>1,570</b>	<b>1,598</b>	<b>0</b>	<b>190</b>	<b>190</b>							<b>741%</b>
<b>North Africa</b>													
Egypt	-	107	107	-	18	18							489%
Libya	-	60	60	-	-	-							
<b>TOTAL North Africa</b>	<b>-</b>	<b>167</b>	<b>167</b>	<b>-</b>	<b>18</b>	<b>18</b>							<b>817%</b>
<b>Sub-Saharan Africa</b>													
South Africa	-	18	18	-	-	-							
<b>TOTAL Sub-Saharan Africa</b>	<b>-</b>	<b>18</b>	<b>18</b>	<b>-</b>	<b>-</b>	<b>-</b>							
<b>TOTAL Middle East &amp; Africa</b>	<b>39</b>	<b>1,756</b>	<b>1,783</b>	<b>0</b>	<b>208</b>	<b>208</b>							<b>756%</b>
<b>Latin America/Carribbean</b>													
Argentina	-	-	-	-	16	16							-100%
Chile	-	-	-	-	-	-							
Uruguay	-	-	-	-	-	-							
<b>TOTAL Latin America/Carribbean</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>16</b>	<b>16</b>							<b>-100%</b>
<b>North America</b>													
Canada	-	-	-	-	-	-							
<b>TOTAL North America</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>							
United States of America	-	520	520	-	19	19							2587%
<b>TOTAL United States</b>	<b>-</b>	<b>520</b>	<b>520</b>	<b>-</b>	<b>19</b>	<b>19</b>							<b>2587%</b>
<b>TOTAL Americas</b>	<b>-</b>	<b>520</b>	<b>520</b>	<b>-</b>	<b>36</b>	<b>36</b>							<b>1358%</b>

World Destinations	March 1st - Dec. 31st 2022			March 1st - Dec. 31st 2021			2022/23 vs 2021/22 YTD +/-
	Inshell	Kernel	YTD (KWE)	Inshell	Kernel	YTD (KWE)	
<b>Asia Pacific</b>							
<b>Northeast Asia</b>							
China (excludes SARs and Taiwan)	37,231	23,110	49,171	26,205	15,764	34,108	44%
Hong Kong (SAR of China)	-	4	4	-	8	8	-52%
Japan	0	120	120	-	363	363	-67%
Korea, Republic of (South)	-	6	6	0	0	0	1431%
<b>TOTAL Northeast Asia</b>	<b>37,231</b>	<b>23,240</b>	<b>49,301</b>	<b>26,205</b>	<b>16,136</b>	<b>34,480</b>	<b>43%</b>
Brunei Darussalam	-	0	0	-	0	0	-27%
Indonesia	-	743	743	34	764	788	-6%
Malaysia	-	118	118	-	37	37	221%
Philippines	-	99	99	0	103	103	-4%
Singapore	-	217	217	-	391	391	-45%
Thailand	-	1,821	1,821	-	1,519	1,519	20%
Vietnam	22	6,410	6,426	15	6,438	6,449	0%
<b>TOTAL Southeast Asia</b>	<b>22</b>	<b>9,408</b>	<b>9,423</b>	<b>49</b>	<b>9,253</b>	<b>9,287</b>	<b>1%</b>
India	11,487	127	8,168	23,369	327	16,686	-51%
Pakistan	-	22	22	-	48	48	-55%
Sri Lanka	-	4	4	-	5	5	-30%
<b>TOTAL South/Central Asia</b>	<b>11,487</b>	<b>152</b>	<b>8,193</b>	<b>23,369</b>	<b>381</b>	<b>16,739</b>	<b>-51%</b>
Australia (Domestic Sales)	269	20,538	20,727	7	22,619	22,624	-8%
Cook Islands	-	0	0	-	-	-	
Fiji	-	16	16	-	10	10	70%
Nauru	-	-	-	-	0	0	-100%
New Zealand	20	1,684	1,698	27	1,682	1,701	0%
Papua New Guinea	0	2	2	-	0	0	692%
Vanuatu	-	0	0	-	0	0	-15%
<b>TOTAL Australasia/Oceania</b>	<b>289</b>	<b>22,241</b>	<b>22,443</b>	<b>34</b>	<b>24,312</b>	<b>24,335</b>	<b>-8%</b>
<b>Western Europe</b>							
Belgium	-	592	592	-	174	174	240%
Denmark (includes Greenland and Fa)	-	948	948	-	1,423	1,423	-33%
France (includes Andorra and Monaco)	-	614	614	-	995	995	-38%
Germany	-	3,234	3,234	-	3,057	3,057	6%
Greece	-	44	44	-	49	49	-10%
Italy (includes Holy See and San Mari)	-	216	216	-	204	204	6%
Netherlands	1	1,477	1,477	-	1,787	1,787	-17%
New Caledonia	1	0	0	-	1	1	-43%
Spain	-	6,531	6,531	-	4,252	4,252	54%
Sweden	-	55	55	-	55	55	0%
Switzerland (includes Liechtenstein)	-	-	-	-	0	0	-100%
United Kingdom, Channel Islands and	-	205	205	-	397	397	-48%
<b>TOTAL Western Europe</b>	<b>1</b>	<b>13,916</b>	<b>13,916</b>	<b>-</b>	<b>12,394</b>	<b>12,394</b>	<b>12%</b>
<b>Central &amp; Eastern Europe</b>							
Bulgaria	-	17	17	-	69	69	-75%
Croatia	-	-	-	-	20	20	-100%
Lithuania	-	29	29	-	-	-	
Poland	22	275	290	-	458	458	-37%
Romania	-	-	-	-	18	18	-100%
<b>TOTAL Central &amp; Eastern Europe</b>	<b>22</b>	<b>321</b>	<b>336</b>	<b>-</b>	<b>565</b>	<b>565</b>	<b>-41%</b>
<b>TOTAL Europe</b>	<b>23</b>	<b>14,236</b>	<b>14,252</b>	<b>-</b>	<b>12,958</b>	<b>12,958</b>	<b>10%</b>
<b>Middle East</b>							
Jordan	-	57	57	-	35	35	61%
Kuwait	-	180	180	0	170	170	6%
Lebanon	0	86	86	-	18	18	374%
Qatar	1	346	347	1	365	365	-5%
Saudi Arabia	-	163	163	-	19	19	751%
Turkiye	251	4,173	4,349	218	1,377	1,529	184%
United Arab Emirates	8	3,301	3,307	174	2,491	2,613	27%
<b>TOTAL Middle East</b>	<b>260</b>	<b>8,307</b>	<b>8,489</b>	<b>393</b>	<b>4,475</b>	<b>4,750</b>	<b>79%</b>
<b>North Africa</b>							
Egypt	-	125	125	-	128	128	-3%
Libya	-	299	299	-	-	-	
<b>TOTAL North Africa</b>	<b>-</b>	<b>424</b>	<b>424</b>	<b>-</b>	<b>128</b>	<b>128</b>	<b>230%</b>
<b>Sub-Saharan Africa</b>							
South Africa	-	401	401	-	91	91	340%
<b>TOTAL Sub-Saharan Africa</b>	<b>-</b>						

# Export Shipments Monthly Totals (Marketing Year)

KWE Shipments	% Change From Prev Yr	% Change										
		2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012
March	49%	2,832	1,899	1,306	1,279	1,378	1,547	1,666	3,626	3,172	2,163	1,835
April	4%	5,178	4,987	3,521	5,700	4,148	4,042	3,366	3,878	4,821	2,478	2,739
May	-28%	7,035	9,791	6,017	9,634	7,287	7,312	6,797	7,589	7,514	4,009	4,486
June	3%	9,780	9,506	8,017	13,754	7,148	7,481	8,562	9,765	7,370	5,227	3,630
July	-19%	12,461	15,311	8,919	13,997	11,398	9,451	9,273	10,308	7,537	7,093	3,786
August	16%	13,935	11,978	10,214	11,707	8,902	10,263	7,114	8,456	6,242	6,254	3,397
September	58%	14,348	9,085	9,214	6,144	6,743	5,269	6,214	5,961	3,798	6,995	3,105
October	83%	11,570	6,339	10,078	4,735	3,941	3,463	6,056	4,080	2,990	4,500	3,173
November	30%	8,783	6,749	8,569	4,918	3,663	1,921	3,553	2,658	1,505	2,857	2,076
December	54%	8,736	5,664	5,619	2,325	4,412	1,731	2,599	1,473	2,100	2,877	940
January	93%	5,371	2,789	2,674	1,417	1,104	1,056	2,106	923	1,340	1,928	814
February	120%	5,459	2,486	2,545	947	772	806	1,658	590	1,362	2,406	1,065
<b>Total MT</b>	<b>13%</b>	<b>105,490</b>	<b>86,584</b>	<b>76,693</b>	<b>76,556</b>	<b>60,894</b>	<b>54,343</b>	<b>58,964</b>	<b>59,307</b>	<b>49,751</b>	<b>48,788</b>	<b>31,047</b>

# Domestic Shipments Monthly Totals (Marketing Year)

KWE Shipments	% Change From Prev Yr	% Change										
		2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012
March	14%	2,375	2,089	2,190	2,149	1,880	1,660	2,012	1,793	1,724	966	1,292
April	-2%	1,893	1,940	1,970	1,886	1,739	1,248	1,997	1,657	1,735	1,203	1,090
May	-18%	1,895	2,319	2,369	2,122	1,915	2,076	1,752	1,978	1,481	1,605	1,529
June	-8%	2,079	2,265	1,953	2,135	1,883	1,472	2,107	1,746	1,259	1,271	1,392
July	-9%	2,002	2,205	2,731	2,103	1,959	1,994	1,801	1,763	1,711	1,692	1,440
August	-22%	1,971	2,537	2,672	2,510	2,094	2,394	1,956	1,969	1,858	1,732	1,540
September	-14%	2,209	2,562	2,584	2,283	2,151	2,252	2,094	2,112	2,136	1,953	1,457
October	-16%	2,304	2,741	2,696	2,702	2,168	2,263	2,160	1,802	1,935	2,135	2,064
November	5%	2,103	2,004	2,928	2,265	2,432	2,204	2,345	2,034	1,963	2,056	1,865
December	-3%	1,896	1,961	2,159	1,546	1,619	2,040	1,370	1,391	1,036	1,168	1,184
January	-8%	1,711	1,866	1,825	2,157	1,671	1,441	1,432	984	1,348	1,311	847
February	-13%	1,724	1,973	2,037	1,896	1,347	1,530	1,749	1,479	1,220	1,262	1,149
<b>Total MT</b>	<b>-6%</b>	<b>24,162</b>	<b>26,463</b>	<b>28,114</b>	<b>25,755</b>	<b>22,858</b>	<b>22,574</b>	<b>22,775</b>	<b>20,708</b>	<b>19,405</b>	<b>18,356</b>	<b>16,850</b>

# Combined Shipments Monthly Totals (Marketing Year)

KWE Shipments	% Change From Prev Yr	% Change										
		2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012
March	31%	5,207	3,988	3,496	3,428	3,258	3,207	3,678	5,419	4,896	3,129	3,127
April	2%	7,071	6,927	5,491	7,586	5,887	5,290	5,362	5,535	6,555	3,681	3,829
May	-26%	8,930	12,110	8,386	11,756	9,202	9,388	8,549	9,567	8,995	5,615	6,015
June	1%	11,859	11,771	9,970	15,889	9,030	8,953	10,669	11,511	8,629	6,499	5,022
July	-17%	14,463	17,516	11,649	16,100	13,357	11,446	11,074	12,072	9,248	8,785	5,226
August	10%	15,906	14,516	12,887	14,217	10,996	12,658	9,070	10,425	8,101	7,986	4,938
September	42%	16,557	11,647	11,798	8,427	8,894	7,520	8,308	8,072	5,934	8,948	4,562
October	53%	13,875	9,080	12,774	7,437	6,109	5,726	8,216	5,882	4,925	6,635	5,236
November	24%	10,886	8,753	11,497	7,183	6,095	4,125	5,899	4,693	3,468	4,914	3,942
December	39%	10,632	7,625	7,777	3,871	6,031	3,772	3,969	2,864	3,136	4,045	2,124
January	52%	7,083	4,655	4,500	3,574	2,774	2,496	3,538	1,908	2,688	3,239	1,661
February	61%	7,183	4,459	4,582	2,843	2,119	2,336	3,407	2,069	2,581	3,668	2,214
<b>Total MT</b>	<b>8%</b>	<b>129,651</b>	<b>113,048</b>	<b>104,807</b>	<b>102,312</b>	<b>83,752</b>	<b>76,918</b>	<b>81,739</b>	<b>80,015</b>	<b>69,156</b>	<b>67,144</b>	<b>47,897</b>

Position Reports are calculated on a marketing year basis (March - February). Totals are reported on Kernel Weight Equivalent - where Inshell product is converted by % to kernel weight. All reports are in Metric Tonnes (MT). Inshell product is almond that has had the hull removed, but not the shell. Kernel product has had both hull and shell removed.