

February  
2023

# POSITION REPORT

## Shipping Tonnage by Destination (Marketing Year)

World Destinations	Current Month February 2023			Previous Year February 2022			2022/23 vs 2021/22 Current Month + / -
	InShell	Kernel	Month (KWE)	InShell	Kernel	Month (KWE)	
<b>Asia Pacific</b>							
<b>Northeast Asia</b>							
China (excludes SARs and Taiwan)	134	756	851	160	465	577	47%
Hong Kong (SAR of China)	-	0	0	-	1	1	-91%
Japan	-	11	11	-	20	20	-44%
Korea, Republic of (South)	-	-	-	-	5	5	-100%
<b>TOTAL Northeast Asia</b>	<b>134</b>	<b>768</b>	<b>862</b>	<b>160</b>	<b>491</b>	<b>603</b>	<b>43%</b>
Brunei Darussalam	-	-	-	-	-	-	-
Indonesia	-	17	17	-	85	85	-80%
Malaysia	-	-	-	-	0	0	-100%
Philippines	-	-	-	-	0	0	-100%
Singapore	-	18	18	-	13	13	44%
Thailand	-	100	100	-	149	149	-33%
Vietnam	-	708	708	-	-	-	-
<b>TOTAL Southeast Asia</b>	<b>-</b>	<b>843</b>	<b>843</b>	<b>-</b>	<b>248</b>	<b>248</b>	<b>240%</b>
India	359	25	277	-	25	25	1007%
Pakistan	-	-	-	-	-	-	-
Sri Lanka	-	-	-	-	-	-	-
<b>TOTAL South/Central Asia</b>	<b>359</b>	<b>25</b>	<b>277</b>	<b>-</b>	<b>25</b>	<b>25</b>	<b>1007%</b>
Australia (Domestic Sales)	-	1,724	1,724	-	1,973	1,973	-13%
Cook Islands	-	-	-	-	-	-	-
Fiji	-	-	-	-	-	-	-
Nauru	-	-	-	-	-	-	-
New Zealand	-	236	236	-	92	92	157%
Papua New Guinea	-	0	0	-	1	1	-40%
Vanuatu	-	-	-	-	-	-	-
<b>TOTAL Australasia/Oceania</b>	<b>-</b>	<b>1,960</b>	<b>1,960</b>	<b>-</b>	<b>2,066</b>	<b>2,066</b>	<b>-5%</b>
<b>TOTAL Asia Pacific</b>	<b>494</b>	<b>3,596</b>	<b>3,942</b>	<b>160</b>	<b>2,830</b>	<b>2,942</b>	<b>34%</b>
Belgium	-	-	-	-	-	-	-
Denmark (includes Greenland and Fa)	-	-	-	-	-	-	-
France (includes Andorra and Monaco)	-	70	70	-	40	40	75%
Germany	-	165	165	-	278	278	-41%
Greece	-	-	-	-	-	-	-
Italy (includes Holy See and San Marino)	-	97	97	-	-	-	-
Netherlands	-	48	48	-	268	268	-82%
New Caledonia	-	-	-	-	0	0	-100%
Portugal	-	-	-	-	-	-	-
Spain	-	1,032	1,032	-	427	427	142%
Sweden	-	20	20	-	-	-	-
Switzerland (includes Liechtenstein)	-	-	-	-	-	-	-
United Kingdom, Channel Islands and	-	-	-	-	36	36	-100%
<b>TOTAL Western Europe</b>	<b>-</b>	<b>1,432</b>	<b>1,432</b>	<b>-</b>	<b>1,049</b>	<b>1,049</b>	<b>36%</b>
Bulgaria	-	-	-	-	-	-	-
Croatia	-	-	-	-	-	-	-
Lithuania	-	-	-	-	-	-	-
Poland	-	-	-	-	-	-	-
Romania	-	-	-	-	-	-	-
<b>TOTAL Central &amp; Eastern Europe</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>TOTAL Europe</b>	<b>-</b>	<b>1,432</b>	<b>1,432</b>	<b>-</b>	<b>1,049</b>	<b>1,049</b>	<b>36%</b>
Jordan	-	-	-	-	17	17	-100%
Kuwait	-	-	-	-	55	55	-100%
Lebanon	-	18	18	-	-	-	-
Qatar	-	-	-	-	91	91	-100%
Saudi Arabia	-	17	17	18	17	30	-43%
Turkiye	-	1,066	1,066	-	18	18	5745%
United Arab Emirates	-	52	52	-	88	88	-41%
<b>TOTAL Middle East</b>	<b>-</b>	<b>1,153</b>	<b>1,153</b>	<b>18</b>	<b>287</b>	<b>299</b>	<b>285%</b>
Egypt	-	-	-	-	-	-	-
Libya	-	-	-	-	-	-	-
<b>TOTAL North Africa</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
South Africa	-	-	-	-	18	18	-100%
<b>TOTAL Sub-Saharan Africa</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>18</b>	<b>18</b>	<b>-100%</b>
<b>TOTAL Middle East &amp; Africa</b>	<b>-</b>	<b>1,153</b>	<b>1,153</b>	<b>18</b>	<b>305</b>	<b>318</b>	<b>263%</b>
Argentina	-	-	-	-	-	-	-
Chile	-	-	-	-	-	-	-
Uruguay	-	-	-	-	-	-	-
<b>TOTAL Latin America/Carribbean</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
Canada	-	-	-	-	-	-	-
<b>TOTAL North America</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
United States of America	-	429	429	-	151	151	185%
<b>TOTAL United States</b>	<b>-</b>	<b>429</b>	<b>429</b>	<b>-</b>	<b>151</b>	<b>151</b>	<b>185%</b>
<b>TOTAL Americas</b>	<b>-</b>	<b>429</b>	<b>429</b>	<b>-</b>	<b>151</b>	<b>151</b>	<b>185%</b>
<b>Total Export Shipments</b>	<b>494</b>	<b>4,886</b>	<b>5,232</b>	<b>178</b>	<b>2,361</b>	<b>2,486</b>	<b>110%</b>
<b>Total Australian (Domestic) Shipments</b>	<b>-</b>	<b>1,724</b>	<b>1,724</b>	<b>-</b>	<b>1,973</b>	<b>1,973</b>	<b>-13%</b>
<b>TOTAL</b>	<b>494</b>	<b>6,610</b>	<b>6,956</b>	<b>178</b>	<b>4,335</b>	<b>4,459</b>	<b>55.99%</b>

World Destinations	2023			2022			2022/23 vs 2021/22 YTD + / -
	March 1st - Inshell	Feb 28th Kernel	YTD (KWE)	March 1st - Inshell	Feb 28th Kernel	YTD (KWE)	
<b>Asia Pacific</b>							
<b>Northeast Asia</b>							
China (excludes SARs and Taiwan)	37,701	24,457	50,848	26,870	16,461	35,270	44%
Hong Kong (SAR of China)	-	4	4	-	9	9	-56%
Japan	0	142	142	-	398	398	-64%
Korea, Republic of (South)	-	6	6	0	6	6	10%
<b>TOTAL Northeast Asia</b>	<b>37,701</b>	<b>24,610</b>	<b>51,001</b>	<b>26,870</b>	<b>16,875</b>	<b>35,683</b>	<b>43%</b>
Brunei Darussalam	-	0	0	-	0	0	-27%
Indonesia	-	864	864	34	1,117	1,141	-24%
Malaysia	-	118	118	-	37	37	218%
Philippines	-	102	102	0	103	104	-2%
Singapore	-	235	235	-	405	405	-42%
Thailand	-	2,073	2,073	-	1,908	1,908	9%
Vietnam	22	8,395	8,410	15	6,518	6,529	29%
<b>TOTAL Southeast Asia</b>	<b>22</b>	<b>11,787</b>	<b>11,802</b>	<b>49</b>	<b>10,089</b>	<b>10,123</b>	<b>17%</b>
India	12,630	152	8,993	23,369	352	16,711	-46%
Pakistan	-	22	22	-	48	48	-55%
Sri Lanka	-	4	4	-	5	5	-30%
<b>TOTAL South/Central Asia</b>	<b>12,630</b>	<b>177</b>	<b>9,018</b>	<b>23,369</b>	<b>406</b>	<b>16,764</b>	<b>-46%</b>
Australia (Domestic Sales)	269	23,974	24,162	7	26,458	26,463	-9%
Cook Islands	-	0	0	-	-	-	-
Fiji	-	16	16	-	10	10	70%
Nauru	-	-	-	-	0	0	-100%
New Zealand	20	2,026	2,040	27	1,863	1,882	8%
Papua New Guinea	0	2	2	-	1	1	205%
Vanuatu	-	0	0	-	0	0	72%
<b>TOTAL Australasia/Oceania</b>	<b>289</b>	<b>26,018</b>	<b>26,220</b>	<b>34</b>	<b>28,332</b>	<b>28,356</b>	<b>-8%</b>
<b>TOTAL Asia Pacific</b>	<b>50,642</b>	<b>62,592</b>	<b>98,042</b>	<b>50,322</b>	<b>55,702</b>	<b>90,927</b>	<b>8%</b>
Belgium	-	592	592	-	251	251	136%
Denmark (includes Greenland and Fa)	-	948	948	-	1,457	1,457	-35%
France (includes Andorra and Monaco)	-	747	747	-	1,055	1,055	-29%
Germany	-	3,527	3,527	-	3,483	3,483	1%
Greece	-	44	44	-	121	121	-64%
Italy (includes Holy See and San Marino)	-	313	313	-	222	222	41%
Netherlands	1	1,562	1,562	-	2,135	2,135	-27%
New Caledonia	1	0	1	-	1	1	-45%
Portugal	-	24	24	-	-	-	-
Spain	-	8,642	8,642	-	5,296	5,296	63%
Sweden	-	95	95	-	55	55	73%
Switzerland (includes Liechtenstein)	-	-	-	-	0	0	-100%
United Kingdom, Channel Islands and	-	205	205	-	434	434	-53%
<b>TOTAL Western Europe</b>	<b>1</b>	<b>16,699</b>	<b>16,700</b>	<b>-</b>	<b>14,509</b>	<b>14,509</b>	<b>15%</b>
Bulgaria	-	17	17	-	86	86	-80%
Croatia	-	-	-	-	20	20	-100%
Lithuania	-	29	29	-	-	-	-
Poland	22	275	290	-	458	458	-37%
Romania	-	-	-	-	18	18	-100%
<b>TOTAL Central &amp; Eastern Europe</b>	<b>22</b>	<b>321</b>	<b>336</b>	<b>-</b>	<b>582</b>	<b>582</b>	<b>-42%</b>
<b>TOTAL Europe</b>	<b>23</b>	<b>17,020</b>	<b>17,036</b>	<b>-</b>	<b>15,091</b>	<b>15,091</b>	<b>13%</b>
Jordan	-	75	75	-	89	89	-15%
Kuwait	-	180	180	0	243	243	-26%
Lebanon	0	146	146	-	36	36	300%
Qatar	1	346	347	1	456	456	-24%
Saudi Arabia	-	197	197	18	91	103	91%
Turkiye	269	5,864	6,052	218	1,431	1,584	282%
United Arab Emirates	8	3,477	3,483	174	2,619	2,741	27%
<b>TOTAL Middle East</b>	<b>278</b>	<b>10,286</b>	<b>10,481</b>	<b>411</b>	<b>4,966</b>	<b>5,253</b>	<b>100%</b>
Egypt	-	125	125	-	165	165	-24%
Libya	-	299	299	-	-	-	-
<b>TOTAL North Africa</b>	<b>-</b>	<b>424</b>	<b>424</b>	<b>-</b>	<b>165</b>	<b>165</b>	<b>158%</b>
South Africa	-	401	401	-	109	109	267%
<b>TOTAL Sub-Saharan Africa</b>	<b>-</b>	<b>401</b>	<b>401</b>	<b>-</b>	<b>109</b>	<b>109</b>	<b>267%</b>
<b>TOTAL Middle East &amp; Africa</b>	<b>278</b>	<b>11,111</b>	<b>11,306</b>	<b>411</b>	<b>5,240</b>	<b>5,527</b>	<b>105%</b>
Argentina	-	92	92	-	494	494	-81%
Chile	-	18	18	-	36	36	-50%
Uruguay	-	13	13	-	41	41	-69%
<b>TOTAL Latin America/Carribbean</b>	<b>-</b>	<b>123</b>	<b>123</b>	<b>-</b>	<b>571</b>	<b>571</b>	<b>-79%</b>
Canada	-	5	5	2	3	4	22%
<b>TOTAL North America</b>	<b>-</b>	<b>5</b>	<b>5</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>22%</b>
United States of America	-	2,914	2,914	-	928	928	214%
<b>TOTAL United States</b>	<b>-</b>	<b>2,914</b>	<b>2,914</b>	<b>-</b>	<b>928</b>	<b>928</b>	<b>214%</b>
<b>TOTAL Americas</b>	<b>-</b>	<b>3,042</b>	<b>3,042</b>	<b>2</b>	<b>1,502</b>	<b>1,503</b>	<b>102%</b>
<b>Total Export Shipments</b>	<b>50,673</b>	<b>69,791</b>	<b>105,263</b>	<b>50,727</b>	<b>51,075</b>	<b>86,584</b>	<b>22%</b>
<b>Total Australian (Domestic) Shipments</b>	<b>269</b>	<b>23,974</b>	<b>24,162</b>	<b>7</b>	<b>26,458</b>	<b>26,463</b>	<b>-9%</b>
<b>TOTAL</b>	<b>50,942</b>	<b>93,765</b>	<b>129,424</b>	<b>50,734</b>	<b>77,534</b>	<b>113,047</b>	<b>14.49%</b>

~ Values represented as a "-" are an absolute zero  
 ~ Values represented as a "0" contain figures past the decimal leading to what may appear to be abnormal percentages.

Position Reports

# Export Shipments Monthly Totals (Marketing Year)

KWE Shipments	% Change From Prev Yr	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012
March	49%	2,832	1,899	1,306	1,279	1,378	1,547	1,666	3,626	3,172	2,163	1,835
April	4%	5,178	4,987	3,521	5,700	4,148	4,042	3,366	3,878	4,821	2,478	2,739
May	-28%	7,035	9,791	6,017	9,634	7,287	7,312	6,797	7,589	7,514	4,009	4,486
June	3%	9,780	9,506	8,017	13,754	7,148	7,481	8,562	9,765	7,370	5,227	3,630
July	-19%	12,461	15,311	8,919	13,997	11,398	9,451	9,273	10,308	7,537	7,093	3,786
August	16%	13,935	11,978	10,214	11,707	8,902	10,263	7,114	8,456	6,242	6,254	3,397
September	58%	14,348	9,085	9,214	6,144	6,743	5,269	6,214	5,961	3,798	6,995	3,105
October	83%	11,570	6,339	10,078	4,735	3,941	3,463	6,056	4,080	2,990	4,500	3,173
November	30%	8,783	6,749	8,569	4,918	3,663	1,921	3,553	2,658	1,505	2,857	2,076
December	54%	8,736	5,664	5,619	2,325	4,412	1,731	2,599	1,473	2,100	2,877	940
January	93%	5,371	2,789	2,674	1,417	1,104	1,056	2,106	923	1,340	1,928	814
February	110%	5,232	2,486	2,545	947	772	806	1,658	590	1,362	2,406	1,065
<b>Total MT</b>	<b>22%</b>	<b>105,263</b>	<b>86,584</b>	<b>76,693</b>	<b>76,556</b>	<b>60,894</b>	<b>54,343</b>	<b>58,964</b>	<b>59,307</b>	<b>49,751</b>	<b>48,788</b>	<b>31,047</b>

# Domestic Shipments Monthly Totals (Marketing Year)

KWE Shipments	% Change From Prev Yr	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012
March	14%	2,375	2,089	2,190	2,149	1,880	1,660	2,012	1,793	1,724	966	1,292
April	-2%	1,893	1,940	1,970	1,886	1,739	1,248	1,997	1,657	1,735	1,203	1,090
May	-18%	1,895	2,319	2,369	2,122	1,915	2,076	1,752	1,978	1,481	1,605	1,529
June	-8%	2,079	2,265	1,953	2,135	1,883	1,472	2,107	1,746	1,259	1,271	1,392
July	-9%	2,002	2,205	2,731	2,103	1,959	1,994	1,801	1,763	1,711	1,692	1,440
August	-22%	1,971	2,537	2,672	2,510	2,094	2,394	1,956	1,969	1,858	1,732	1,540
September	-14%	2,209	2,562	2,584	2,283	2,151	2,252	2,094	2,112	2,136	1,953	1,457
October	-16%	2,304	2,741	2,696	2,702	2,168	2,263	2,160	1,802	1,935	2,135	2,064
November	5%	2,103	2,004	2,928	2,265	2,432	2,204	2,345	2,034	1,963	2,056	1,865
December	-3%	1,896	1,961	2,159	1,546	1,619	2,040	1,370	1,391	1,036	1,168	1,184
January	-8%	1,711	1,866	1,825	2,157	1,671	1,441	1,432	984	1,348	1,311	847
February	-13%	1,724	1,973	2,037	1,896	1,347	1,530	1,749	1,479	1,220	1,262	1,149
<b>Total MT</b>	<b>-9%</b>	<b>24,162</b>	<b>26,463</b>	<b>28,114</b>	<b>25,755</b>	<b>22,858</b>	<b>22,574</b>	<b>22,775</b>	<b>20,708</b>	<b>19,405</b>	<b>18,356</b>	<b>16,850</b>

# Combined Shipments Monthly Totals (Marketing Year)

KWE Shipments	% Change From Prev Yr	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012
March	31%	5,207	3,988	3,496	3,428	3,258	3,207	3,678	5,419	4,896	3,129	3,127
April	2%	7,071	6,927	5,491	7,586	5,887	5,290	5,362	5,535	6,555	3,681	3,829
May	-26%	8,930	12,110	8,386	11,756	9,202	9,388	8,549	9,567	8,995	5,615	6,015
June	1%	11,859	11,771	9,970	15,889	9,030	8,953	10,669	11,511	8,629	6,499	5,022
July	-17%	14,463	17,516	11,649	16,100	13,357	11,446	11,074	12,072	9,248	8,785	5,226
August	10%	15,906	14,516	12,887	14,217	10,996	12,658	9,070	10,425	8,101	7,986	4,938
September	42%	16,557	11,647	11,798	8,427	8,894	7,520	8,308	8,072	5,934	8,948	4,562
October	53%	13,875	9,080	12,774	7,437	6,109	5,726	8,216	5,882	4,925	6,635	5,236
November	24%	10,886	8,753	11,497	7,183	6,095	4,125	5,899	4,693	3,468	4,914	3,942
December	39%	10,632	7,625	7,777	3,871	6,031	3,772	3,969	2,864	3,136	4,045	2,124
January	52%	7,083	4,655	4,500	3,574	2,774	2,496	3,538	1,908	2,688	3,239	1,661
February	56%	6,956	4,459	4,582	2,843	2,119	2,336	3,407	2,069	2,581	3,668	2,214
<b>Total MT</b>	<b>14%</b>	<b>129,425</b>	<b>113,048</b>	<b>104,807</b>	<b>102,312</b>	<b>83,752</b>	<b>76,918</b>	<b>81,739</b>	<b>80,015</b>	<b>69,156</b>	<b>67,144</b>	<b>47,897</b>

Position Reports are calculated on a marketing year basis (March - February). Totals are reported on Kernel Weight Equivalent - where Inshell product is converted by % to kernel weight. All reports are in Metric Tonnes (MT). Inshell product is almond that has had the hull removed, but not the shell. Kernel product has had both hull and shell removed.